LAGOS STATE GOVERNMENT MINISTRY OF ECONOMIC PLANNING AND BUDGET



YEAR 2019 3rd QUARTER BUDGET APPRAISAL AND CUMULATIVE PERFORMANCE

BY

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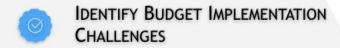
PURPOSE OF THE PRESENTATION



DELIBERATE ON Q3 & CUMULATIVE BUDGET PERFORMANCE

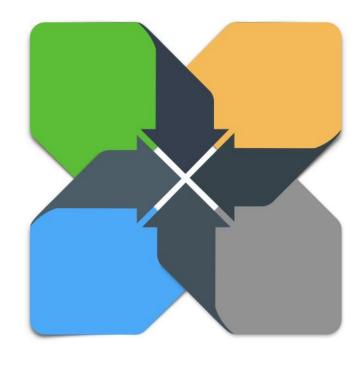


PROFFER SUGGESTIONS AND SOLUTIONS FOR IMPROVEMENT





APPLY LESSONS LEARNT FROM Q3 IN DRIVING SUBSEQUENT BUDGET IMPLEMENTATION





2019

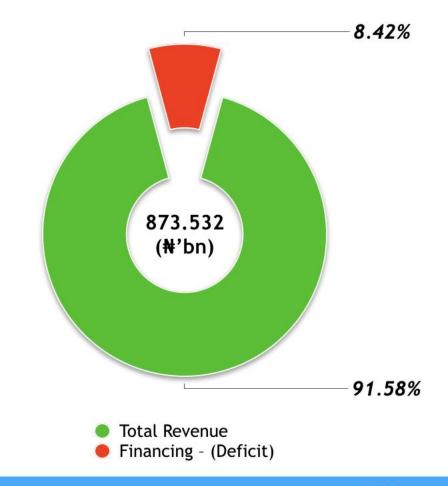
APPROVED BUDGET OVERVIEW

2019 BUDGET OVERVIEW



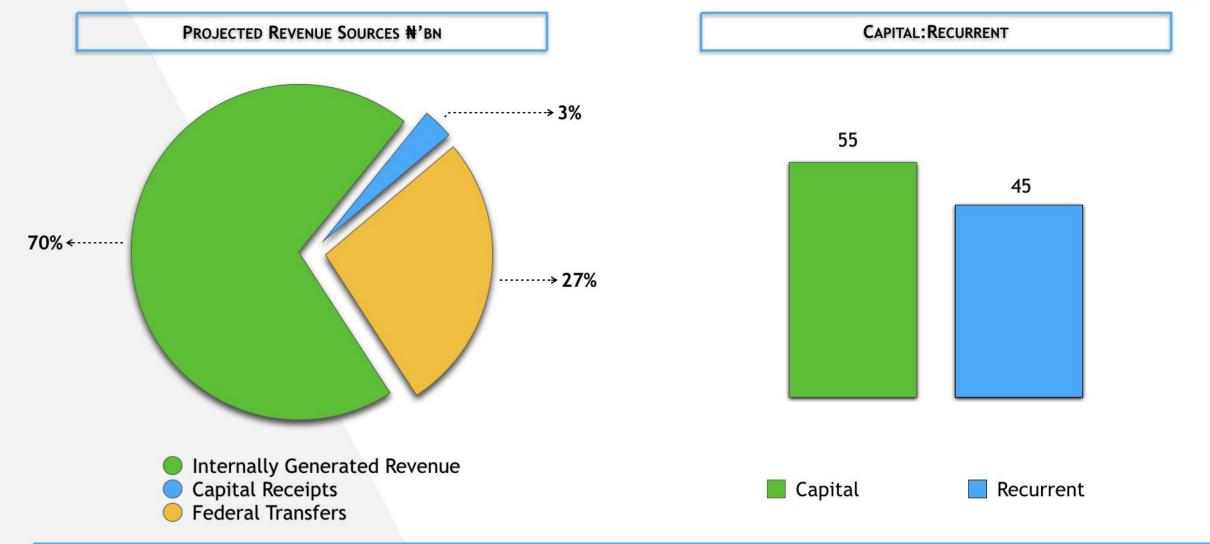
THE 2019 BUDGET OF N873.532BN WAS SIGNED INTO LAW BY HIS EXCELLENCY, THE GOVERNOR, ON THE 3RD OF JUNE, 2019

| DETAILS | 2019 BUDGET (\mathbf{H}'BN) |
|---|--------------------------------|
| TOTAL REVENUE | 799.996 |
| INTERNALLY GENERATED REVENUE | 556.140 |
| CAPITAL RECEIPTS | 24.915 |
| FEDERAL TRANSFERS | 218.940 |
| TOTAL RECURRENT EXPENDITURE (DEBT & NON-DEBT) | 393.841 |
| ▶ RECURRENT (DEBT) | 20.249 |
| Personnel cost | 169.556 |
| OVERHEAD COST | 204.037 |
| CAPITAL EXPENDITURE | 479.691 |
| FINANCING - (DEFICIT) | 73.537 |
| EXTERNAL LOANS | 24.673 |
| Internal Loans | 48.864 |
| Bond issuance | |
| BUDGET SIZE | 873.532 |



2019 BUDGET PROJECTED REVENUE SOURCES | CAPITAL/RECURRENT RATIO





2019 - FUNCTION GROUP ALLOCATION



| FUNCTION GROUP | ALLOCATION #'BN |
|-------------------------------|-----------------|
| GENERAL PUBLIC SERVICE | 276.359 |
| ECONOMIC AFFAIRS | 35.204 |
| EDUCATION | 178.617 |
| HEALTH | 48.252 |
| ENVIRONMENTAL PROTECTION | 37.022 |
| Housing & Community Amenities | 85.655 |
| PUBLIC ORDER & SAFETY | 6.581 |
| RECREATION & RELIGION | 108.995 |
| SOCIAL PROTECTION | 5.630 |
| TOTAL | 782.315 |

2019 - DEBT SERVICING



| Function Group | ALLOCATION ₦ 'BN | ALLOCATION % (OF TOTAL BUDGET SIZE, #873.532) |
|---------------------------------------|-------------------------|---|
| EXTERNAL LOANS (PRINCIPAL REPAYMENTS) | 8.517 | 0.975 |
| INTERNAL LOANS (PRINCIPAL REPAYMENTS) | 22.000 | 2.519 |
| CONSOLIDATED DEBT SERVICE ACCOUNTS | 60.700 | External Loans (Principal Repayments) |
| TOTAL | 91.217 | Internal Loans (Principal Repayments) Consolidated Debt Service Accounts |

2019 (PRE-THEMES) BUDGET FOCUS — 1/2



THE PRELIMINARY KEY FOCUS AREAS FOR THE 2019
BUDGET

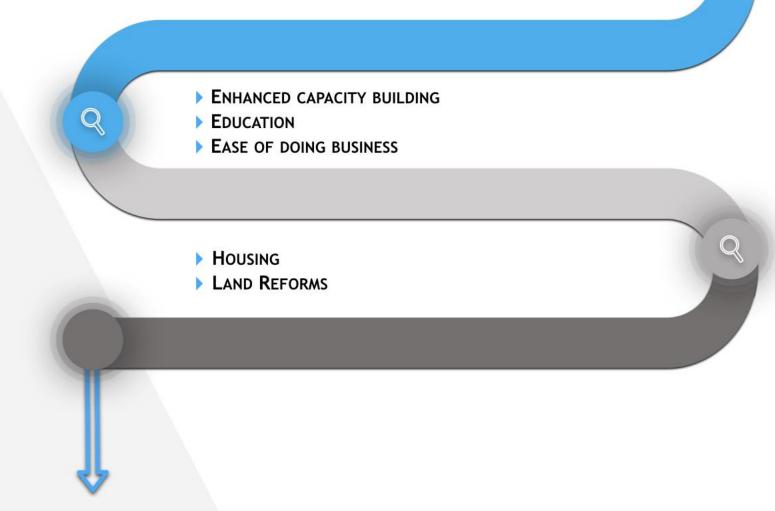
Q

- INFRASTRUCTURAL RENEWAL DEVELOPMENT
- ▶ SUSTAINABLE ENVIRONMENT (CLEANER LAGOS INITIATIVE)
- ▶ SKILL ACQUISITION/MICROFINANCE

- Power
- **E-GOVERNANCE**
- ► ECONOMY (INCLUDING AGRICULTURE & TOURISM)

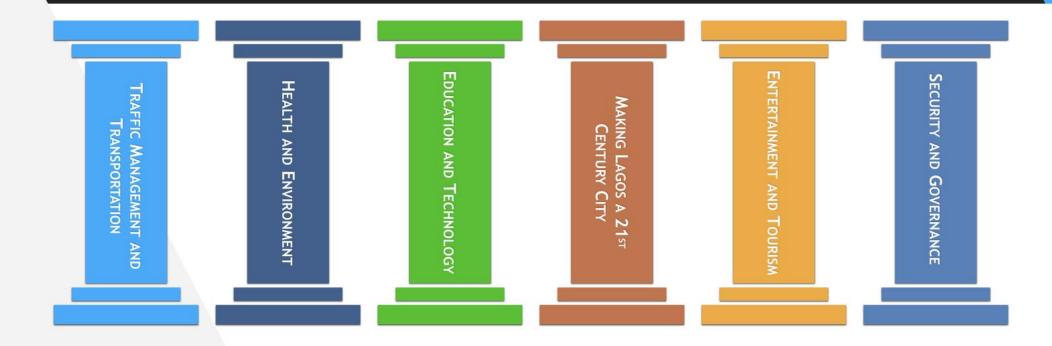
2019 (PRE-THEMES) BUDGET FOCUS — 2/2





2019 BUDGET FOCUS — THEMES







A MID CYCLE SHIFT TO A THEMES-DRIVEN FOCUS FOR IMPLEMENTATION OF THE 2019 BUDGET OCCURRED IN JUNE 2019



A SIGNIFICANT NUMBER OF PRELIMINARY KEY FOCUS AREAS ARE CAPTURED IN THE THEMES APPROACH AND PRE-THEMES BUDGET FOCUS



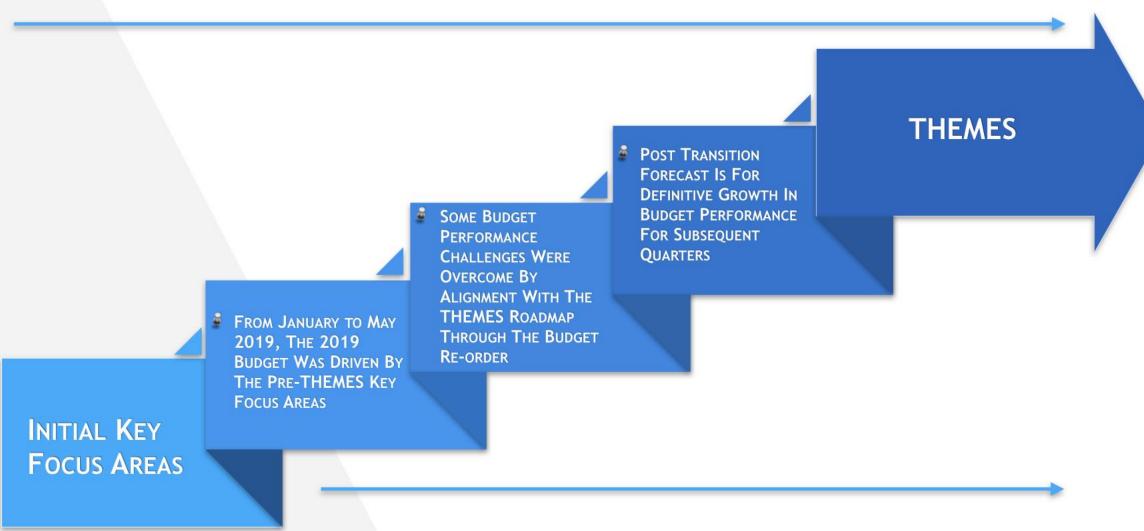
THE TRANSITION PRODUCED SOME UNDERSTANDABLE DISRUPTIONS WHICH IMPACTED THE Q3 BUDGET PERFORMANCE



THE CHANGE IN FOCUS PROVIDED FOR DEFICIT FUNDING THAT HAD PREVIOUSLY REMAINED UNARRANGED FOR

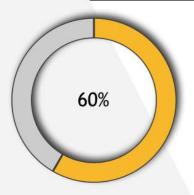
2019 BUDGET FOCUS — REALIGNMENT TRANSITION





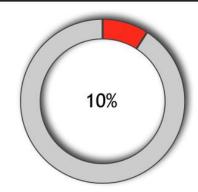
2019 BUDGET KEY IMPLEMENTATION CHALLENGES





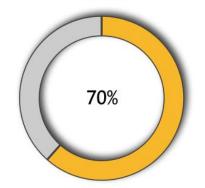
BENCHMARK PERFORMANCE SET AT 100%

- MDAS HAVE BEEN UNABLE TO
 ACHIEVE THIS TARGET DUE TO
 NUMEROUS REASONS, SPECIFICALLY,
 BUDGET IMPLEMENTATION IS
 CONCENTRATED MORE TOWARDS
 RECURRENT (OVERHEAD)
 EXPENDITURE AS IT IS THE EASIER
 TO EXECUTE.
- A DEEPER DIVE INTO QUARTERLY
 PERFORMANCE REVIEW IS REQUIRED
 GOING FORWARD WITH MORE
 REGULAR AND ACTIVE ENGAGEMENT
 BETWEEN MEPB AND THE MDAS.

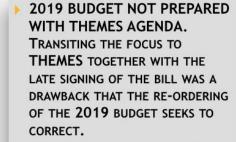


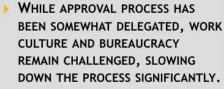
REVENUE STAKEHOLDERS'
MEETING AS A VEHICLE FOR
SUSTAINED REVENUE DRIVE

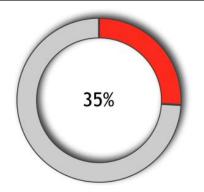
- Only Two (2) REVENUE
 STAKEHOLDERS' MEETINGS HELD SO
 FAR IN 2019,
- ▶ REQUIRED UPDATES ON REVENUE PERFORMANCE ARE LIMITED TO MONTHLY RETURNS FORWARDED BY MDAS. WE NEED TO KEEP OUR REVENUE DRIVERS ACTIVE AND FOCUSED ON THE GOAL.



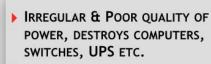
QUARTERLY BUDGET
PERFORMANCE APPRAISAL



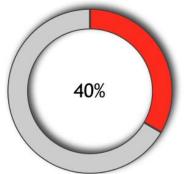




CENTRAL BILLING, REVENUE AUTOMATION, MULTI-CHANNELS REVENUE PAYMENT SYSTEM



- INADEQUATE TRAINING OF STAFF.
- ▶ RESISTANCE TO ADOPTION.
- ONLY 12 MDAS HAVE BEEN ACTIVATED SO FAR.
- NEED FOR MAJOR REVENUE GENERATING AGENCIES LIKE LANDS BUREAU ON THE SYSTEM.

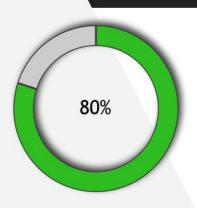


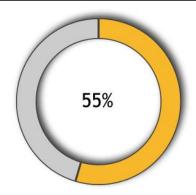
TIGHTER OPERATIONAL EXPENDITURE CONTROL

- PROCESSING HABITS THAT ARE NOT ALIGNED WITH THE OPERATIONAL GUIDELINE. MANY TIMES, THIS DELAYS THE PROCESS.
- NOT COMPLY WITH THE GUIDELINES
 THEREBY RESULTING IN DISTORTIONS
 IN BUDGET IMPLEMENTATION.
- LATE PASSAGE OF 2019 BUDGET AND CENTRALIZED EXPENDITURE APPROVAL IN THE FIRST HALF OF THE YEAR CONTRIBUTED TO BUDGETARY CONTROLS CHALLENGES.

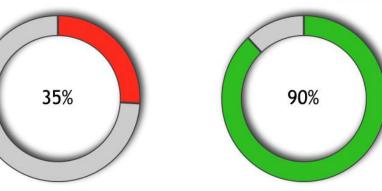
2019 BUDGET KEY IMPLEMENTATION CHALLENGES











Continuous Implementation of Treasury Single Account (TSA)

MORE EFFECTIVE AND EFFICIENT PROJECT MONITORING AND EVALUATION

ENSURING CAPITAL TO RECURRENT RATIO OF 55:45

PLANNED AND SYSTEMATIC

MAINTENANCE OF EXISTING/NEW
INFRASTRUCTURAL FACILITIES

ENSURING SUSTAINABLE FISCAL
DEFICITS

- TSA ADOPTION REMAINS STRONG AND IS STILL BEING MAINTAINED.
- THERE IS A NEED TO UPDATE THE M&E POLICY AND DEVELOP A PLAN FOR A MORE EFFECTIVE WAY OF EXECUTION THAT STEMS FROM A DEEPER LEVEL OF EVALUATION INTO OUTCOME CHALLENGES AND IMPACT ASSESSMENT.
- THERE IS ALSO A NEED FOR A PROJECT MONITORING SYSTEM. THIS WILL ENSURE ALL GOVERNMENT INTERVENTIONS ABOVE CERTAIN THRESHOLD WOULD BE DIGITALLY DISPLAYED
- CURRENT CAPITAL TO RECURRENT RATIO IS 48:52.
- ▶ GIVEN THE BUDGET RE-ORDERING, IT IS EXPECTED THAT BY THE END OF Q4 2019, THE PROJECTED RATIO WILL BE RESTORED.
- THERE IS NO PLANNED/SCHEDULED SYSTEMATIC MAINTENANCE OF INFRASTRUCTURAL FACILITIES.
- WHILE WE HAVE SEEN MINOR
 IMPROVEMENTS IN THE MANAGEMENT
 OF SOME FACILITIES, THERE IS STILL
 A NEED TO ESTABLISH A CULTURE OF
 MAINTENANCE THAT WILL
 OPTIMALLY SERVE ACROSS ALL
 PROJECTS.
- WE HAVE MAINTAINED A
 PERFORMANCE WELL WITHIN
 INTERNATIONAL BENCHMARKS
 THRESHOLDS.

2019 BUDGET KEY STRENGTHS



2019 BUDGET KEY STRENGTHS PERFORMANCE **STRENGTHS** VERY WEAK **VERY STRONG** WEAK AVERAGE **STRONG** Y2019 BUDGET IMPLEMENTATION Fig. THOUGH 2019 BUDGET WAS SIGNED INTO LAW IN JUNE, IMPLEMENTATION IS ON COURSE TO CLOSE AT 80% PERFORMANCE ADHERENCE TO THE BUDGET PROCESS AND TIMING THE PREPARATION AND SUBMISSION OF THE 2020 BUDGET WAS COMPLETED WITHIN A REASONABLE TIME FRAME AND IS PRESENTLY UNDERGOING LEGISLATIVE CONSIDERATION WITH THE EXPECTATION OF BEING PASSED INTO LAW DECEMBER, 2019 REVENUE AND EXPENDITURE TRACKING THE TIMELY COLLATION OF MONTHLY REVENUE AND EXPENDITURE RETURNS, AS WELL AS DEPLOYMENT OF OTHER BUDGET TRACKING TOOLS TO TRACK PERFORMANCE OF EACH MDA HAS BEEN HELPFUL TO THE MINISTRY'S EFFICIENCY IN BUDGET TRACKING, AND CAN BE IMPROVED





BUDGET PERFORMANCE HIGHLIGHTS

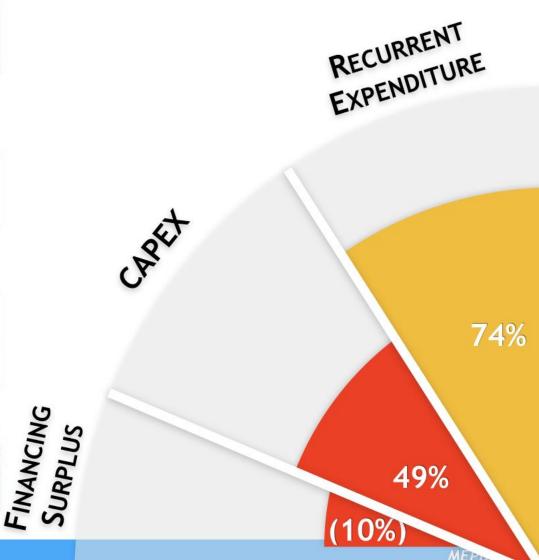
BUDGET OVERVIEW HIGHLIGHTS — Q3 2019



THE THIRD QUARTER BUDGET PERFORMANCE WAS 60%; BELOW THE BENCHMARK OF 100% AND LOWER THAN THIRD QUARTER 2018 AT 62% AND THIRD QUARTER 2017 AT 99%

| DETAILS | 2019 BUDGET (#'BN) | BUDGET Q3 2019 (#'BN) | ACTUAL Q3 2019 (#'BN) | PERFORMANCE (%) |
|----------------------------|--------------------|-----------------------------|-----------------------------|-----------------|
| TOTAL REVENUE | 799.996 | 199.999 | 133.269 | 67 |
| RECURRENT EXPENDITURE | 393.841 | 98.460 | 72.997 | 74 |
| PERSONNEL COST | 169.556 | 42.389 | 27.855 | 66 |
| OVERHEAD COST | 204.037 | 51.009 | 37.489 | 73 |
| CAPITAL EXPENDITURE | 479.691 | 119.923 | 58.485 | 49 |
| FINANCING - SURPLUS | (73.537) | 18.384 | 1.787 | 10 |
| BUDGET SIZE (PROVISION) | 873.532 | 218.383 | 131.438 | 60 |

FINANCING ACTIVITY FOR Q3 SHOWS A SURPLUS OF 1.787BN, WHICH INDICATES THAT EXECUTION OF THE BUDGET WAS SLOWED DOWN.

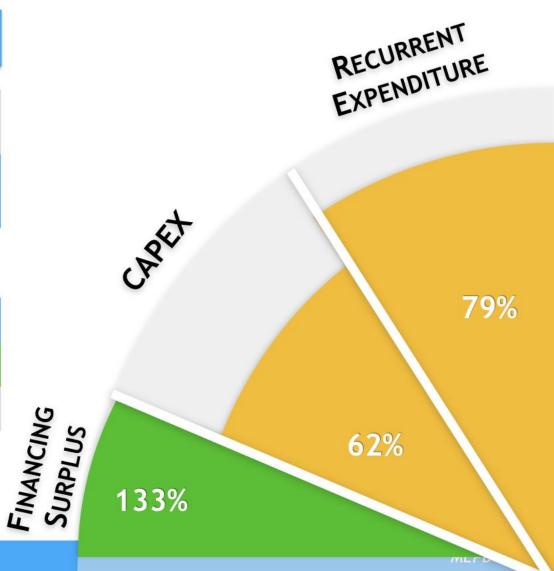


BUDGET OVERVIEW HIGHLIGHTS — CUMULATIVE (Q1-Q3) 2019



CUMULATIVE (Q1-Q3) OVERALL BUDGET PERFORMANCE WAS 69%; WHICH IS HIGHER THAN THE 61% RECORDED FOR THE SAME PERIOD IN 2018.

| DETAILS | 2019 BUDGET (#'BN) | BUDGET Q1-Q3 2019 (#'BN) | ACTUAL Q1-Q3 2019 (#'BN) | PERFORMANCE (%) |
|--------------------------|--------------------|--------------------------------|--------------------------------|-----------------|
| TOTAL REVENUE | 799.996 | 599.997 | 472.576 | 79 |
| RECURRENT EXPENDITURE | 393.841 | 295.381 | 232.440 | 79 |
| PERSONNEL COST | 169.556 | 127.167 | 79.043 | 63 |
| OVERHEAD COST | 204.037 | 153.028 | 129.673 | 85 |
| CAPITAL EXPENDITURE | 479.691 | 359.768 | 221.763 | 62 |
| FINANCING - SURPLUS | (73.537) | (55.153) | 18.373 | 133 |
| BUDGET SIZE (PROVISION) | 873.532 | 655.149 | 454.203 | 69 |







2019 — REVENUE APPRAISAL HIGHLIGHTS

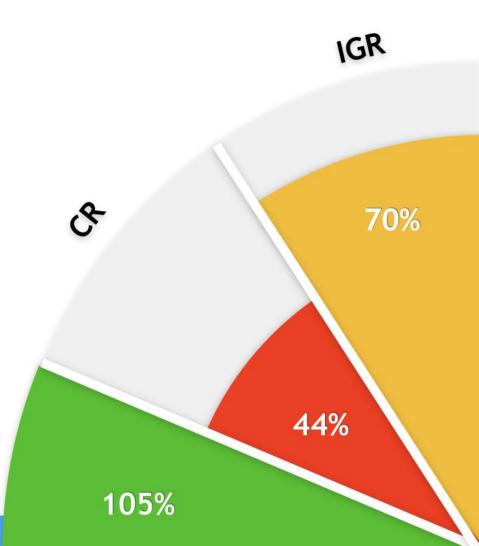
REVENUE PERFORMANCE — CUMULATIVE (Q1-Q3) 2019



REVENUE PERFORMANCE AT 79% IS FAIR BUT BELOW OUR EXPECTATIONS.

THE SUMMARY OF THE CUMULATIVE THIRD QUARTER REVENUE PERFORMANCE IS TABULATED BELOW.

| (Q1 - Q3) REVENUE | | | | | | |
|--|---------|---------|---------|-----|--|--|
| 2019 BUDGET PROVISION ACTUAL PERFORMAN N'BN N'BN % | | | | | | |
| A. INTERNALLY GENERATED REVENUE | 556.140 | 417,105 | 291,217 | 70 | | |
| B. CAPITAL RECEIPTS | 24.915 | 18,686 | 8,155 | 44 | | |
| C. FEDERAL TRANSFERS | 218.940 | 164,205 | 173,204 | 105 | | |
| TOTAL REVENUE (A+B+C) | 799.996 | 599,997 | 472,576 | 79 | | |
| BUDGET SIZE | 873.532 | 655.149 | 454.203 | 69 | | |

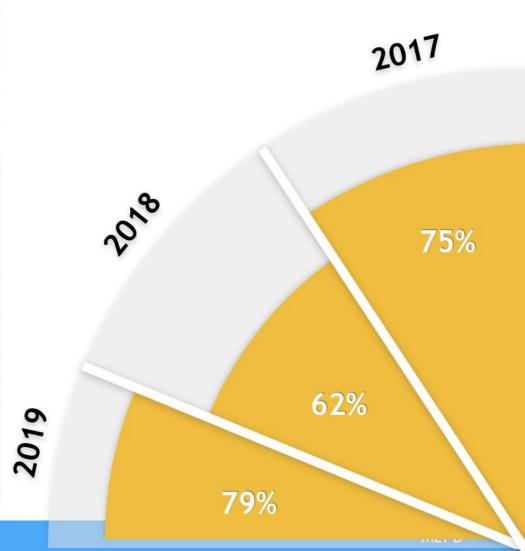


REVENUE PERFORMANCE — CUMULATIVE (Q1-Q3) 2017 TO 2019



| Q1 - Q3 REVENUE (YEAR ON YEAR) | | | | | |
|--------------------------------|----------------|----------------|------------------|--|--|
| YEAR | Provision #'BN | ACTUAL ₩'BN | PERFORMANCE % | | |
| 2017 | 482.136 | 360.930 | 75 | | |
| 2018 | 673.067 | 415.597 | 62 | | |
| 2019 | 599.997 | 472.576 | 79 | | |

- ► TOTAL REVENUE ("TR") FOR Q1-Q3 PERFORMED AT 79% / #472.576BN OF THE TARGET OF #599,997 COMPARED TO 62% / #415.597BN IN Q1-Q3 2018, DUE TO NOMINAL INCREASES; #52.979BN MORE IN ABSOLUTE TERMS DUE TO ONGOING REFORMS IN REVENUE COLLECTION.
- LIRS PERFORMANCE OF 77% / #259,031BN IS NOT GOOD ENOUGH CONSIDERING ITS POTENTIALS AND EFFECT ON THE TOTAL REVENUE OF THE STATE. HOWEVER, IT IS BELIEVED THAT THIS WILL BE IMPROVED UPON WITH NECESSARY SUPPORT AND PROVISION OF WORKING TOOLS.
- TOTAL INTERNALLY GENERATED REVENUE ("TIGR") WAS 69% / #299.373BN, AGAINST 55% #297.740BN IN Q1-Q3 2018.
 - INTERNALLY GENERATED REVENUE PERFORMED ("IGR" (OTHERS)) LOW AT 38%. THEREFORE, THERE IS A NEED FOR OTHER REVENUE GENERATING AGENCIES TO IMPROVE IN Q4 2019;
- DEDICATED REVENUE AMOUNTED TO 53% / #10.430BN, INDICATING THAT PARASTATALS WILL INCREASINGLY DEPEND ON SUBVENTIONS THAN BEING AGGRESSIVE IN REVENUE GENERATION.
- ► GENERALLY, THE TOTAL REVENUE OF #472.576BN IS INADEQUATE TO CATER TO THE MASSIVE INFRASTRUCTURAL DEFICIT OF THE STATE, THEREFORE, GREATER EFFORTS ARE REQUIRED TO IMPROVE THE REVENUE WHILE ALTERNATIVE SOURCES OF FUNDING SHOULD BE SOUGHT IN THE INTERIM.



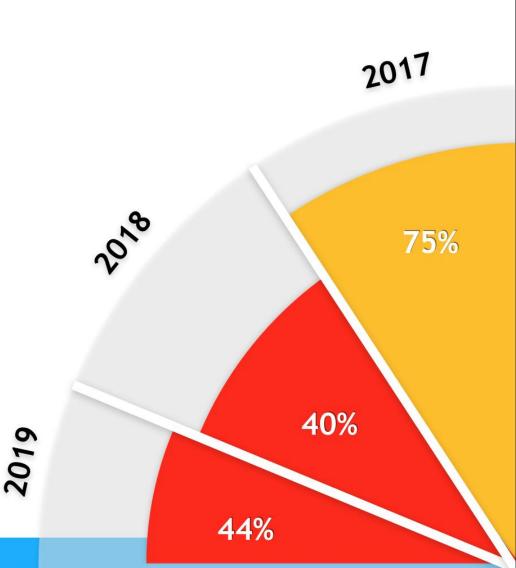
Capital Receipts Performance — Cumulative (Q1-Q3) 2017 to 2019



| CAPITAL RECEIPTS (YEAR ON YEAR) | | | | | |
|---------------------------------|------------------|--------|----|--|--|
| YEAR | Performance % | | | | |
| 2017 | 19.081 | 14.285 | 75 | | |
| 2018 | 29.655 | 11.831 | 40 | | |
| 2019 | 18.686 | 8.154 | 44 | | |



- ▶ GOING FORWARD MEPB WILL WORK CLOSELY WITH THE SDG AND FINANCE MINISTRY TO BOOST OUR OUTCOMES ON CAPITAL RECEIPTS.
- CHANGES IN APPROACH IS REQUIRED IN DPD.

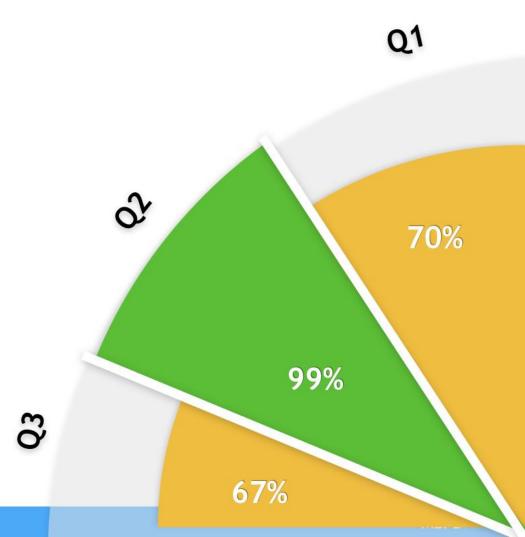


Comparative Revenue Analysis - (Q1 to Q3) 2019



| (Q1 - Q3) REVENUE | | | | | |
|-------------------|------------------|---------|----|--|--|
| 2019 | PERFORMANCE % | | | | |
| Q1 (JAN - MARCH) | 199.999 | 140.676 | 70 | | |
| Q2 (APRIL - JUNE) | 199.999 | 198.631 | 99 | | |
| Q3 (JULY - SEPT) | 199.999 | 133.269 | 67 | | |

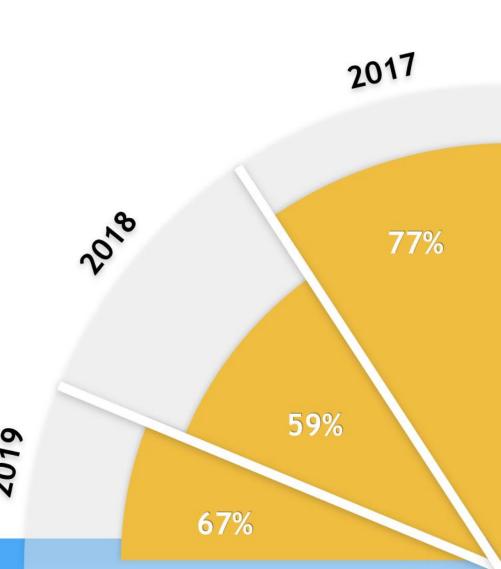
CYCLICALLY, PERFORMANCE GENERALLY DIPS IN THE THIRD QUARTER OF RECENT YEARS AS IS DEMONSTRATED IN OUR TREND DATA.



Comparative Revenue Analysis - (Q3) 2017 to 2019



| REVENUE (YEAR ON YEAR) | | | | | |
|------------------------|---|---------|----|--|--|
| YEAR | PROVISION ACTUAL YEAR (Q3) (Q3) N'BN N'BN | | | | |
| 2017 | 160.712 | 123.116 | 77 | | |
| 2018 | 224.356 | 133.402 | 59 | | |
| 2019 | 199.999 | 133.269 | 67 | | |





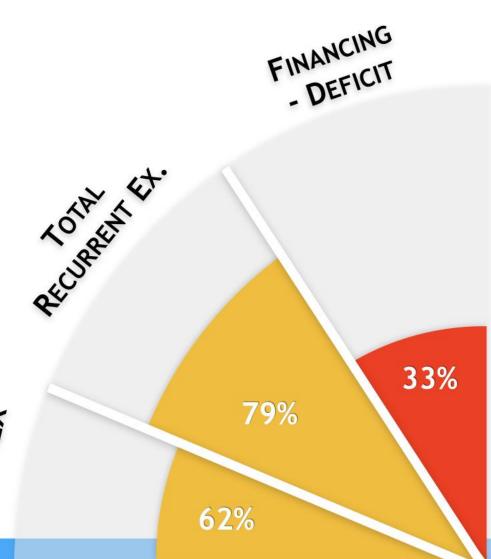


2019 — EXPENDITURE APPRAISAL HIGHLIGHTS

EXPENDITURE PERFORMANCE — CUMULATIVE (Q1-Q3) 2019



| Q1-Q3 EXPENDITURE | | | | | | |
|--|---------|---------|---------|-------|--|--|
| 2019 BUDGET PROVISION ACTUAL F | | | | | | |
| A. CAPITAL EXPENDITURE | 479,691 | 359,768 | 221,763 | 62 | | |
| B. TOTAL RECURRENT EXPENDITURE (DEBT & NON-DEBT) | 393.841 | 295.381 | 232.440 | 79 | | |
| C. FINANCING - DEFICIT | 73.537 | 55.153 | 18.373 | 33 | | |
| TOTAL EXPENDITURE (A+B+C) | 799.996 | 599.997 | 468.576 | 78 | | |
| BUDGET SIZE | 873.532 | 655.149 | 454.203 | 69.33 | | |

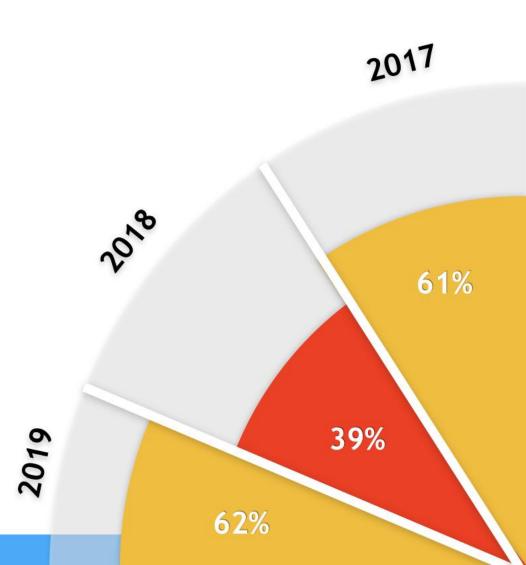


Capital Expenditure Performance — Cumulative (Q1-Q3) 2017 to 2019



| | Q1-Q3 CAPEX (YEAR ON YEAR) | | | |
|------|----------------------------|------------------------|---------------|--|
| YEAR | Provision #'BN | ACTUAL # 'BN | PERFORMANCE % | |
| 2017 | 380.863 | 232.865 | 61 | |
| 2018 | 679.157 | 263.054 | 39 | |
| 2019 | 359.768 | 221.763 | 62 | |

- THE TOTAL CAPITAL EXPENDITURE PERFORMED AT 62% / #221.763 IN Q1-Q3 2019.
- NOTE THAT 43% / #96.522 OF THE TOTAL CAPEX WAS USED FOR REPAYMENT. THIS COULD BE RESPONSIBLE FOR THE SLOW COMPLETION OF CAPITAL PROJECTS.
- THE (ACTUAL) CORE CAPITAL EXPENDITURE IN Q1-Q3 2019 PERFORMED AT 45% / #108.194 AGAINST A PROVISION OF #241.168, WHICH WAS SLIGHTLY LOWER THAN COMPARATIVE 2018 PERIOD WHICH PERFORMED AT 50% / #161.912 AGAINST A PROVISION OF #325.245.
- THE TOTAL CAPITAL EXPENDITURE FOR Q3 2019 PERFORMED AT 49% / #58.485 AGAINST A PROVISION OF #119.923.



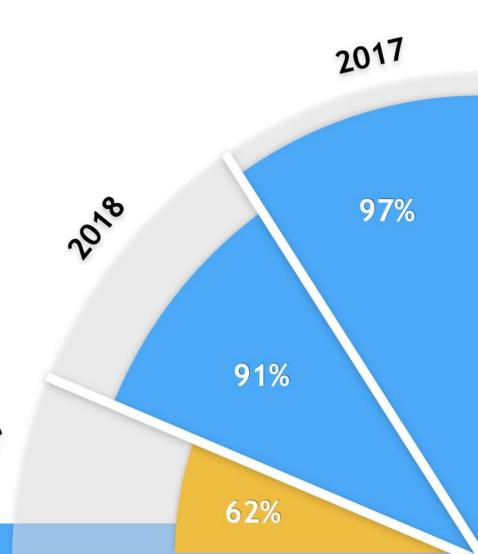
Personnel Cost Performance — Cumulative (Q1-Q3) 2017 to 2019



Q1 - Q3 TCP EXPENDITURE (YEAR ON YEAR)

| YEAR | Provision #'BN | ACTUAL ₦'BN | PERFORMANCE % |
|------|-------------------|----------------|------------------|
| 2017 | 78.534 | 75.795 | 97 |
| 2018 | 84.182 | 76.598 | 91 |
| 2019 | 127.167 | 79.044 | 62 |

- TOTAL PERSONNEL COST ("TPC") IN Q1-Q3 PERFORMED AT 62% / #79.044BN, COMPARED TO Q1-Q3, 2018 AT 91% (#76.598BN), INDICATING THAT PERSONNEL COSTS PROVISION MAY HAVE BEEN AGGRESSIVE.
- TPC ACCOUNTED FOR 27% OF IGR, 17% OF TOTAL REVENUE ("TR") AND 34% OF TOTAL RECURRENT EXPENDITURE, WHICH REMAINS WITHIN THE STATE WAGE POLICY OF 25% CEILING OF TR AND 35% OF IGR.



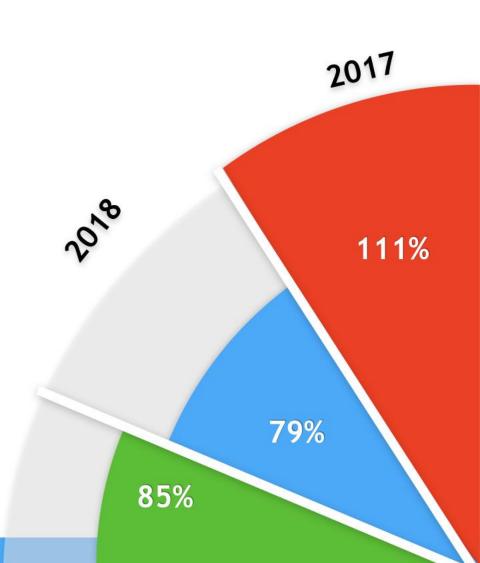
2019

OVERHEAD COSTS PERFORMANCE — CUMULATIVE (Q1-Q3) 2017 TO 2019



| Q1-Q3 OVERHEAD COST (YEAR ON YEAR) | | | |
|------------------------------------|-------------------|----------------|------------------|
| YEAR | Provision #'BN | ACTUAL ₦'BN | PERFORMANCE % |
| 2017 | 127.795 | 141.803 | 111 |
| 2018 | 149.169 | 117.439 | 79 |
| 2019 | 153.028 | 129.673 | 85 |

- ► TOTAL OVERHEAD COST IN Q1-Q3 PERFORMED AT 85% / #129.673BN COMPARED TO Q1-Q3, 2018's 79% / #117.439BN.
 - DVERHEAD COSTS PERFORMED ABOVE PROVISION AT 110% / #86.293BN.
- ► SUBVENTIONS (OVERHEAD) TO PARASTATAL ORGANIZATIONS/TERTIARY INSTITUTIONS PERFORMED AT 60% / ₩32.950BN AS AGAINST 42% / ₩14.956BN IN 2018.

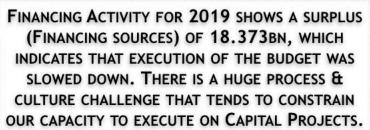


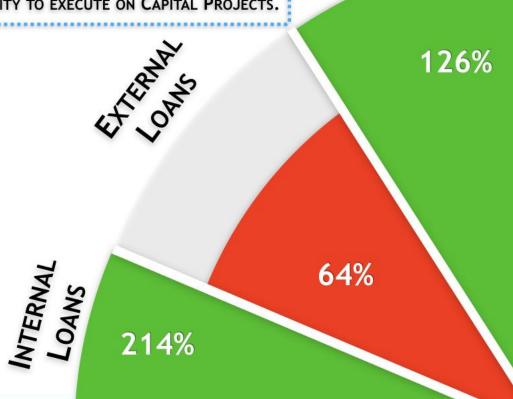
FINANCING ACTIVITIES - (Q3) 2019



CDSA

| FINANCING ACTIVITIES (YEAR ON YEAR) | | | |
|---------------------------------------|-----------------|----------------|-----------------|
| YEAR | Provision **'BN | ACTUAL ₩'BN | PERFORMANCE % |
| FINANCING REQUIREMENT | (55.153) | 18.373 | 133 |
| FINANCING | | | |
| FINANCING (SOURCES) | 55.153 | <u>-</u> | - |
| EXTERNAL LOANS | 18.505 | - | <u>-</u> |
| ▶ OTHERS | 18.505 | - | <u>-</u> |
| Internal loans | 36.648 | <u>-</u> | . <u>.</u> |
| BOND ISSUE | <u>-</u> | <u>.</u> | .j . |
| REPAYMENTS | 68.413 | 96.522 | 141 |
| EXTERNAL LOANS (PRINCIPAL REPAYMENTS) | 6.388 | 4.065 | 64 |
| INTERNAL LOAN (PRINCIPAL REPAYMENTS) | 16.500 | 35.322 | 214 |
| CONSOLIDATED DEBT SERVICE ACCOUNTS | 45.525 | 57.134 | 126 |

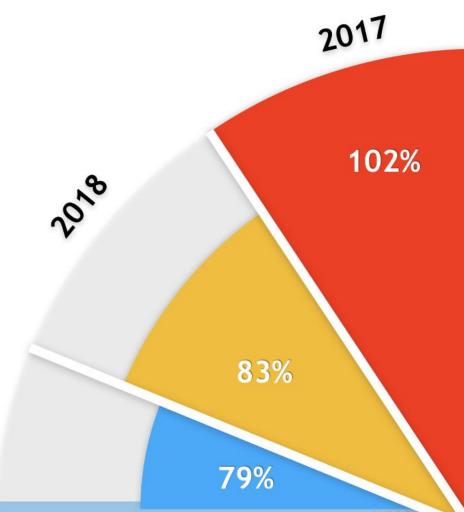




RECURRENT EXPENDITURE PERFORMANCE — CUMULATIVE (Q1-Q3) 2017 TO 2019



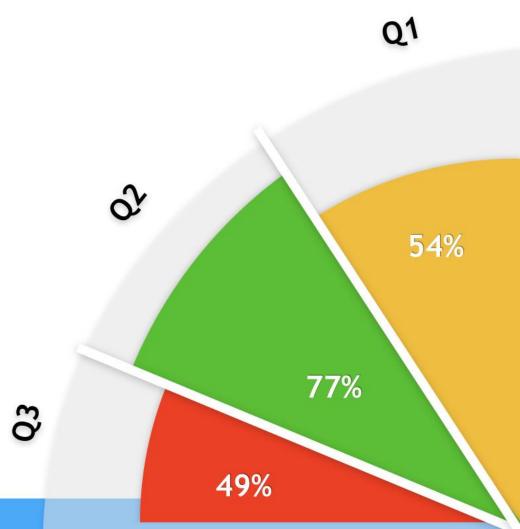
| RECURRENT EXPENDITURE (YEAR ON YEAR) | | | |
|--------------------------------------|------------------------------|---------------------------|------------------|
| YEAR | Provision (Q1-Q3) #'BN | ACTUAL (Q1-Q3) #'BN | PERFORMANCE % |
| 2017 | 228.887 | 234.217 | 102 |
| 2018 | 260.279 | 214.952 | 83 |
| 2019 | 295.381 | 232.441 | 79 |



Comparative Expenditure Analysis — CAPEX (Q1 to Q3)



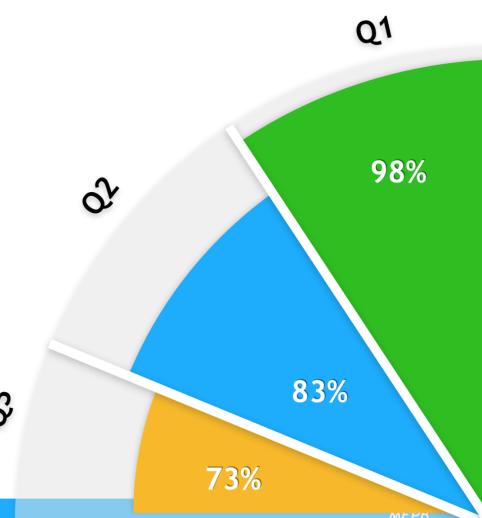
| Q1-Q3 CAPITAL EXPENDITURE | | | |
|---------------------------|-------------------|----------------|------------------|
| 2019 | Provision #'Bn | ACTUAL ₩'BN | PERFORMANCE % |
| Q1 (JAN - MARCH) | 119.923 | 64.892 | 54 |
| Q2 (APRIL - JUNE) | 119.923 | 92.792 | 77 |
| Q3 (JULY - SEPT) | 119.923 | 58.485 | 49 |



COMPARATIVE EXPENDITURE ANALYSIS — OVERHEAD COST (Q1 TO Q3)

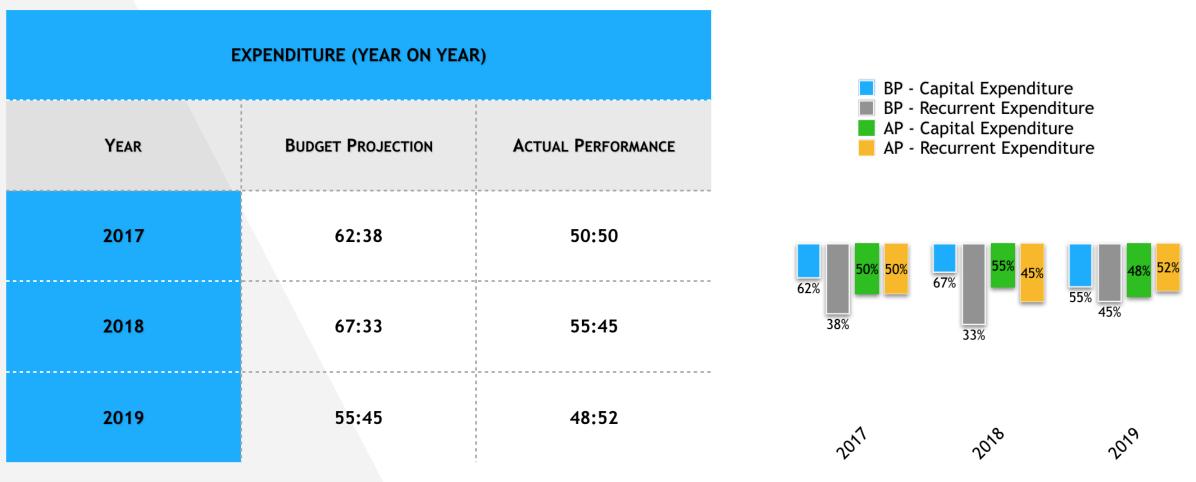


| OVERHEAD COST | | | |
|-------------------|-------------------|----------------|------------------|
| 2019 | Provision #'BN | ACTUAL ₦'BN | Performance % |
| Q1 (Jan - March) | 51.009 | 49.928 | 98 |
| Q2 (APRIL - JUNE) | 51.009 | 41.742 | 83 |
| Q3 (JULY - SEPT) | 51.009 | 37.489 | 73 |



CAPITAL/RECURRENT EXPENDITURE RATIO (Q3) 2017 TO 2019





THE STATE EXECUTIVE COUNCIL IS INVITED TO NOTE



Budget Size

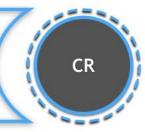
2019 BUDGET SIZE WAS #873.5321BN, WITH A Q3 PRO-RATA SIZE OF #655,1494BN

Total Revenue performance was 79% / #472.576BN COMPARED TO 62% / #415.597BN IN Q3 2018

TR

THIRD QUARTER PERFORMED AT 69% / #454.203BN COMPARED TO 61% / N478.004BN FOR SAME PERIOD IN 2018

TOTAL CAPITAL RECEIPTS FOR THE PERIOD AMOUNTED TO 44% / #8.155BN



TRX

TOTAL RECURRENT EXPENDITURE FOR Q3
2019 PERFORMED AT 79% / #232.441BN
(TOTAL PERSONNEL COST 62% / #79.004BN;
TOTAL OVERHEAD COST 85% / #129.673BN)

TOTAL CAPITAL EXPENDITURE PERFORMANCE WAS 62% / #221.763BN



C/R

CAPITAL/RECURRENT EXPENDITURE RATIO CLOSED AT 48:52 VS 67:33 TARGET FOR 2019

THE BOND ISSUANCE WAS NIL







THANK YOU

COMMENTS, OBSERVATIONS & QUESTIONS?